

Robert Q. Lee, Partner

robert.q.lee@rimonlaw.com Orlando: (407) 986-4688 / Miami: (305) 901-5688

OFFICE: Miami, Orlando

PRACTICE TEAMS: Corporate, International, Real Estate, Financial Services

CLIENT SECTORS: International, Startups, Financial Services, Real Estate, Entertainment/Sports&Recreation

AREAS OF FOCUS: Mergers & Acquisitions, Startups & Startup Financing, International Transactions, Securities, Real Estate



PROFESSIONAL EXPERIENCE

Mr. Lee represents public, private, and emerging growth companies in corporate and commercial matters, mergers, asset and stock acquisitions and divestitures, reorganizations and roll-ups, business start-ups, securities offerings, indentures, bond issues, corporate governance, private equity and mezzanine financing, securitizations, equipment financing, secured transactions, supplier and distribution agreements, technology licensing, servicing agreements, and franchising.

His cross-border work includes aviation, real estate power generation, project finance, manufacturing and development products in Latin America and Asia Pacific (China/Hong Kong) Regions. Mr. Lee has also represented foreign investors and executives in U.S. immigration matters, including formation and investments in EB-5 Regional Centers and applications for business and investment visas (L-1 and E visas).

Mr. Lee has counseled Fortune 500 companies, developers, investment funds and large landowners for multiple commercial real estate matters, and also handled all the different stages of the process—negotiation, preparation and revision of real estate purchase/sale agreements and leases for retail and office centers, mixed-use complexes, hotels and resorts, restaurants, multi-unit residential developments, assisted living facilities, municipal properties and industrial parks and warehouses—

He has prepared and implemented secured loan work for governmental agencies, major banks, and borrowers including the restructuring of loan facilities and complex multi-state commercial loan transactions.

Additionally, Mr. Lee has counseled issuers, underwriters, and investors in connection with Regulation D exempt transactions and private placements, IPOs, PIPEs, secondary offerings, registration of securities with the U.S. Securities and Exchange Commission, and listing on U.S. stock exchanges and OTCBB. He has provided counsel with respect to corporate governance, SEC reporting and Blue Sky legal compliance, NASD requirements, underwriting and IR agreements, legal opinions, and “comfort” letters.

HONORS AND AWARDS

- Mr. Lee was named to the list of Florida Legal Elite in 2011 by Florida Trend Magazine.
- He was recognized as “The Strategist” on the “ALB Hot 100: The Hottest Lawyers of 2009” by Asian Legal Business Magazine and again on the “Hot 25 2009: The Legal High Flyers of the Year” by ALB China Magazine.

EDUCATION

- George Washington University B.A.
- University of Wyoming College of Law, Juris Doctor
- University of Florida. U.G.S.

PRIOR LAW FIRMS

- Foley & Lardner LLP (Partner)
- Baker & Hostetler LLP

BARS & COURTS

- Florida

LANGUAGES

- English
- Mandarin
- Cantonese
- Vietnamese

PUBLICATIONS

- Quoted, “Robert Q. Lee: New Florida manufacturing law to grow local industry,” Orlando Business Journal (October 4, 2013)
- Co-Author, “China,” Money Laundering, Asset Forfeiture and Recovery and Compliance- A Global Guide, published by LexisNexis (November 2011)
- Co-Author, “Private Equity and Hedge Fund Investments in Bank Holding Companies: Finding a Safe Harbor in the Federal Reserve’s Regulatory Maze,” Bloomberg Banking and Finance Law Report (July 2011)
- Co-Author, “Recent Developments: Avoiding the Pitfalls of ‘Hidden Rules’ Chinese Graft Laws and the FCPA,” ABA China Law Reporter, 6.1(2010)
- Author, “China and Latin America: Striking a New Balance,” China Business Law Journal, 1.1 (2009)
- Author, “China’s Rising Interest in Latin America,” The China Business Review (September/October 2009)
- Author, Note: “The Presumption against Extraterritorial Application of the National Environmental Act: Has the Iron Curtain Been Lifted?” Environmental Defense Fund v. Massey, 986 F.2d 528 (D.C. Cir. 1993); 29 Land and Water L. Rev. 533 (1994)
- Quoted in business and industry publications, including The Wall Street Journal, World Expo and Global Finance Magazine; Published on Web sites, including Nasdaq.com and Law360.com

LECTURES AND SPEAKING ENGAGEMENTS

- Speaker, “Foreign Direct Investment: Trends & Successful Strategies,” 2013 Florida ACG Capital Connection, Orlando, Florida (2013)
- Speaker, “Beyond 101: Building a China Practice – Best Practices of Success in China,” San Diego Chinese Attorneys Association, San Diego, California (2013)
- Speaker, “Corporate Forms, Best Practices, and Cross Border Tax Issues for Success in China,” NAPABA Southeast Regional Conference, Tampa, Florida (2013)
- Speaker, Michigan Chapter of ACC’s Eighth Annual State of the Law Update for In-House Attorneys, Livonia, Michigan (2013)
- Speaker, China Goes Global Conference, Harvard University, John F. Kennedy School of Government, Cambridge, Massachusetts (2012)
- Speaker, “Doing Business with China and Asia,” Orlando Regional International Council and Orlando Regional Realtors Association, Lake Nona, Florida (2012)
- Panelist, “Miami’s Asia Summit: Addressing the Dynamics of the Relationship between the United States, Latin America, and Asia,” Greater Miami Chamber of Commerce’s International Business Development Group, Miami, Florida (2012)
- Expert Panelist, “Business Without Borders: Sourcing Asia,” HSBC Bank USA, South Florida Business Journal, Fort Lauderdale, Florida (2011)
- Speaker, “Business Without Borders: Doing Business in Latin America,” HSBC Bank USA, Business Without Borders Panel Discussion, Coral Gables, Florida (2011)
- Speaker, “Doing Business in Korea,” Korean Economic Institute, Rollins College, Crummer Graduate School, Winter Park, Florida (2011)
- Moderator, “Financing Opportunities in Turbulent Times,” Global Intelligence Briefing, Greater Miami Chamber of Commerce, Miami, Florida (2011)
- Moderator, “China Business Panel,” Annual Asian Business Conference, Florida China Association, Inc., Miami, Florida (2011)
- Speaker, “Chances and Challenges for Issuers and Financial Service Providers in German and Chinese Capital Markets,” The Primerus International Transactional Services Practice Group Webinar, Miami, Florida (2011)
- Speaker, “Developing an International Strategy,” World Trade Center Orlando, Florida (2011)
- Speaker, “Transacting Business in Brazil,” Brazilian-American Chamber of Commerce of Florida, Miami, Florida (2011)
- Speaker, “IPR and Dispute Resolution,” Beware of the Dragon, Rollins College, Winter Park, Florida (2010)
- Speaker, “Future Path of China and Chinese Companies,” China Goes Global Conference, Harvard University, John F. Kennedy School of Government, Cambridge, Massachusetts (2010)
- Speaker, “Venture Capital, Private Equity, Renminbi Fund; Chinese Growth, Enterprise Market and Corporation Listing,” Harbin Mundell International Finance and Capital Forum, Harbin, China (2010)

- Speaker, "Infrastructure: Investing in Long Term Assets," Latin America China Investors Forum, Beijing, China (2009)
- Speaker, "Doing Business in Today's PRC," Window to China: Wujin, Grand Hyatt Atlanta, Georgia (2009)
- Speaker, "China: The Challenge of Doing Business in a Volatile Global Economy," U.S. Commercial Service, Fort Lauderdale-Davie, Florida (2008)
- Speaker, "Doing Business in China," UBS Financial Services, Inc., Boca Raton, Florida (2008)
- Speaker, "Negotiating International Contracts," HSBC Bank, Miami, Florida (2006)
- Speaker, "Hong Kong – Succeeding in China with CEPA," Hong Kong Trade Development Council/World Trade Center Orlando, Florida (2004)
- Speaker, "Hong Kong – The Established and Transparent Legal System," Hong Kong Trade Development Council/World Trade Center Orlando, Florida (2002)
- Speaker, "Export Readiness Training," State of Florida Small Business Development Commission, International Programs, Florida (2001)
- Speaker, "Preparing, Structuring and Negotiating an International Deal," World Trade Center Orlando, Florida (2001)

REPRESENTATIVE TRANSACTIONS

- Represented U.S. helicopter manufacturer in stock sale to Chinese-owned enterprise
- Represented U.S. biotechnology firm in multi-billion-dollar licensing and technology transfers in East Asia and India
- Represented U.S. company in tire manufacturing joint ventures in China, P.R.C.
- Represented U.S. publicly traded company in connection with technology transfer and licensing agreement with German company
- Assisted Chinese parent company in recapitalization of U.S. subsidiary
- Established joint venture agreements for Chinese flight training joint ventures in China
- Represented Korean company in buy-out of Korean joint venture by publicly held U.S. paper company
- Represented Chinese-Japanese manufacturing joint venture in establishing North American distributorships
- Represented U.S. and Chinese companies in connection with OEM and manufacturing agreements
- Represented Chinese companies in connection with commodities and minerals purchase and sale agreements
- Negotiated long term aviation consulting agreements with Chinese airlines

Mergers and Acquisitions

- Represented acquirer in assets purchase of commercial airline pilot training facilities from major aeronautical university
- Represented large public U.S. banking group in multi-billion-dollar merger of 18 income partnership funds
- Represented target in \$3 million asset sale of Canadian electronic component manufacturer
- Represented Fortune 50 company in \$30 million acquisition of limited liability company membership interest in Georgia technology company
- Represented acquirer in \$10 million asset purchase of New York recorder stylus manufacturer
- Represented Fortune 10 technology company in multi-million-dollar buy-out of equity interest in transportation joint venture
- Represented target in \$1.25 million asset sale of mail service franchises
- Represented acquirer in \$1 million purchase of assets of a North American fleet managing system company from receivership
- Represented Fortune 250 construction company in multi-million stock divestiture of construction division

Corporate Transactions

- Represented Fortune 10 company in \$4 million sale of power generation system and teaming agreement with Malaysian company
- Represented Fortune 10 company in connection with privatization of Oman power system project
- Represented Fortune 10 company in connection with teaming agreement for sale and development of energy control systems in Australia
- Represented Fortune 10 company in negotiation and drafting of sale and service agreements for digital satellite communications system
- Negotiated with national railway systems and prepared Purchase, Services and License Agreement for PinPoint Locomotive Tracking System

Venture Capital Transactions

- Represented Fortune 50 company in \$3 million venture capital investment in California technology start-up target
- Represented Internet start-up Issuer in \$1.25 million convertible debt offering
- Represented technology start-up Issuer in \$750,000 bridge loan/warrant issuance
- Represented technology start-up Issuer in \$350,000 bridge loan/warrant issuance
- Lending and Work Outs
- Represented borrower and affiliated companies involving workout of \$900 million securitized loans secured by hotels and resorts, equity interests, and other assets located in the United States
- Represented borrower and affiliated companies involving \$800 million loans secured by hotels and resorts, receivables, and other assets located in the United States and equity interests in foreign holding companies
- Represented senior lender in Participation Financing involving workout of Credit Facilities of co-senior lenders and junior lender and Note Exchange Offering (Total workout value of over \$300 million; client participation value of \$50 million)
- Represented borrower and affiliated companies involving \$165 million loans secured by timeshare resorts receivables, inventory, intellectual property; and real property located primarily in Southeastern United States
- Represented international holding companies and affiliates involving \$30 million acquisition loan secured by hotel property located in the Atlanta International Airport Concourse
- Represented borrower involving \$26.4 million conveyance and loan assumption transactions involving hotel property located in Florida
- Represented borrower involving \$2 million medical equipment financing
- Represented lender involving \$3 million revolving credit facility
- Represented lender involving \$1.8 million construction equipment financing

Bond Issuance

- Represented underwriter in connection with \$13,250,000 industrial development revenue bonds issuance for improvements to educational facilities
- Represented issuer in \$12.5 million revenue bonds issuance for construction of health care facilities

Securities Offerings

- Represented Hong Kong publicly traded company in connection with reverse merger with U.S. publicly traded company and filing of registration statement with SEC and NASDAQ listing
- Represented issuer in \$40 million private placement
- Represented issuer in \$25 million exempt offering of convertible preferred series stock
- Represented issuer in \$15 million private placement
- Represented issuer in \$10 million private placement
- Represented issuer in \$3.5 million offering of preferred series stock and warrants issuance
- Represented issuer in \$3 million preferred series stock offering

General Real Estate

- Represented major fund in multi-million-dollar acquisition of REO properties from developer and banking institutions
- Represented major landowner in connection with \$30 million sale of DRI real property and purchase money financing
- Represented Fortune 250 developer in \$12 million acquisition of unimproved land
- Represented Fortune 250 developer in \$5 million acquisition of platted building lots in PUD
- Represented purchaser in \$13 million acquisition of office park
- Represented purchaser in \$5 million purchase of hotel
- Represented Fortune 250 educational institution in \$5 million acquisition of designed-built facility
- Represented purchaser in \$8 million purchase of retail center
- Represented purchaser in \$1.5 million purchase of warehouse facilities
- Represented Fortune 100 company in disposition of 68,000 square-foot warehouse facility
- Represented purchaser in \$3.5 million purchase of restaurant facilities
- Represented seller in \$5.25 million sale of condominium/hotel units

Development

- Represented developer in connection with amendment of Development of Regional Impact Development Order for 2,850 acre parcel
- Represented developer in development of 5,000 unit planned residential community
- Represented developer in acquisition and development of 10.25 acre multi-unit commercial park
- Represented developer in acquisition and development of 800 unit timeshare resort
- Represented developer in development of 245 multi-unit residential building

Leases

- Developed lease form for regional shopping center
- Developed lease form for 400,000 square-foot industrial park
- Represented Fortune 100 company in leasing of 220,000 square-foot industrial manufacturing facilities
- Represented Fortune 100 company in negotiating and drafting of build-to-suit lease involving 120,000 square-foot industrial warehouse facilities
- Represented landowner in leasing of 20,000 square-foot boat repair and docking facilities including riparian rights
- Represented major hotel chain owner in connection with negotiation and drafting of ground lease (13.5 acres)

PROFESSIONAL MEMBERSHIPS

- Member of the Attorney's Title Insurance Fund Inc.
- The American Bar Association (Business Law Section, China Law Committee, International Law Section)
- The Florida Bar Association (Business Law Section, International Law Section)
- The Miami-Dade County Bar Association.